



**DESH LOGISTICS LTD**

— YOUR CARGO HANDLING EXPERTS —

## COMPANY PROFILE

### Logistics

#### CAPABILITIES OVERVIEW

Freight & Logistics  
Page 3

#### OUR SERVICES

Freight | Logistics | Special  
projects cargo |  
International sourcing of  
goods/products

Page 5

#### ● OUR ORGANIZATIONAL PHILOSOPHY

Our vision | Our mission |  
Our Commitment |

#### ● OUR CAPABILITIES

Freight |  
Logistics |

# PARTNERSHIPS THE DRIVER OF OUR LOGISTICS OPERATIONS

AFRICA | AMERICA | ASIA | AUSTRALIA |  
EUROPE | FAR EAST | MIDDLE EAST

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## WHERE OUR AGENTS ARE

FAR EAST: China, Hong Kong, Thailand, Vietnam, Singapore, Malaysia | MIDDLE EAST: UAE, Qatar, Oman |

EUROPE: Major sea ports (more than 20) | AFRICA: Kenya, Uganda, Tanzania, Rwanda, Burundi, DRC, South Sudan, Sudan and Ethiopia

## Partner Agents

We have an exclusive network of strategic partnerships and alliances in key economic and population demographic markets. These unique global markets have made us to make customized solutions and approaches that fit each unique set of circumstances, with a different set of rules for each agent or region, being cognizant to the local requirements, thereby reinforcing our commitment to excellence, integrity and professionalism.

We are proud to be members and affiliated with the below organizations who espouse the essence of our partnership in delivering quality, on time and meeting the client's expectations.



Federation of East African  
Freight Forwarders  
Association (FEAFA)



Kenya International  
Freight & Warehousing  
Association (KIFWA)

### ● EXCELLENT PORT CLEARANCE SERVICE

Our extensive partnership and talent know-how in all aspects logistics makes it the ideal set-up for seaport or airport clearance

### ● DOCUMENT MANAGEMENT

Digitization of documents and management of versions to improve efficiency, transparency and accountability

# CAPABILITIES OVERVIEW



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Worldwide service

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## Scope of Services

### LOGISTICS

Logistics involves but not limited to movement, storage, handling, packaging, transiting, tagging, stowing, customs and receipting.

### FREIGHT

Is the commercial activity of classifying, identifying shipping and handling from point to point for the shipper.



\* Logistics forms the heart of our operations

Logistics is generally the detailed organization and implementation of a complex operation. In a general business sense, logistics is the management of the flow of things between the point of origin and the point of consumption to meet the requirements of customers or corporations. (Wikipedia).

Logistics digitization has emerged as a competitive environment. During the Covid19 pandemic, the use of advanced technologies became even more relevant. This is partially explained by increased demand for online purchases and a much greater load on the logistics system. By observing and adopting useful technologies and practices are at the forefront of Owins.

Digital freight and records is one of the directions Owins will be pursuing. This will help streamline records, have one central repository and record that is viewable by the customer and Owins. Using a modular system to surge resources such as warehouses, talent or those involved in the logistics ecosystem as partners or fulfilling a role such as customs officials.

Relationships are important to ensure that we have touch-points at all levels necessary to ensure the efficient, safe and accountable handing of freight.

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## OUR ORGANIZATIONAL PHILOSOPHY

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### #1

#### OUR VISION

To be the preferred shipping company providing exemplary service by fulfilling clients' expectations above the industry standard through utilizing innovation, technology & talent to develop unique & sustainable logistics solutions.



### #2

#### MISSION STATEMENT

Exceed our clients' expectations through unique freight and logistics solutions that leverage innovation, technology and a talented work force.



### #3

#### OUR COMMITMENT

Integrity, excellence and professionalism as a stalwart cornerstone that transcends time and hinges on our vision. This drives our dedication to uphold ourselves to the highest code of ethics and morals both at a personal and organizational level.



#### ● WHO WE ARE

Owins was incorporated in 2016, with a vast local and international freight handling and logistics expertise. We have developed cross-border relationships that include markets in the far East

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## OUR SERVICES

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### NEW SERVICES

Here's a list of our new services and products:

#### Printing Papers

We stock a vast range of paper, for use with a wide variety of different printers and copiers. Papers comes in many shapes and forms, we adhere to the highest standards to ensure that your machines continue to operate optimally and produce crisp and clear printed output.

#### Stationery

We supply stationery and other office supplies for commercial purposes.

#### Electronics

We deal with a wide range of Electronic Appliances

#### Packing & Moving

We ensure stress-free, smooth and safe moving experience throughout a shifting process.

#### Last Mile Delivery

We offer express courier services with same-day delivery within Nairobi for the orders dropped in time.



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#### ● GLOBAL SERVICE

We have a network that is connected to technology, talent, material and intellectual resources, that comprises of a global network of agents.

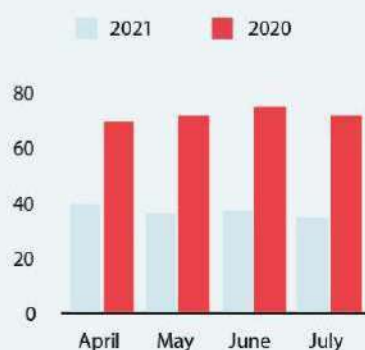
#### NEW SERVICES

1. **PET RELOCATION SERVICES:** Pet relocation is an important service that many destination or long-term travelers, or even those who rely on their services such as service dogs. Also it could be for other reasons such as relocation of endangered species, movement of the animals to a more conducive environment or shelter or for whatever reason that guarantees their safety during their entire process from receiving, preparation for the relocation to the arrival of their new domicile. Our services cover ground to air transportation and help coordinate other required items such as required shots and having a medical passport that is up to date and complies with the rules and regulations of the destination location
2. **HORSE RELOCATION SERVICES:** Our services include regional and to international destinations. The process is as animal friendly as possible and we prepare the horses for the journey which involves meeting all health shots and requirements for the destination location as well as their wellness and nutrition during the transit period between the ports and handling facilities and containers before, during and after arriving at their destination. We work with the best in the industry and prioritize their movement to minimize the impact of travel to the horses during transit.

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## Business News



\* Schedule Reliability % based on Oceania, Trans-Pacific, Asia-North Europe & Asia-North America markets



\* This looks at the numbers as of beginning of 2022. Source: Sea Intelligence, DHL

### SCHEDULE RELIABILITY

schedule reliability can loosely be defined as the probability that vessels arrive and depart on time as compared to the pro forma schedule published by the carrier.

Shippers and logistics service providers face frequent vessel changes due to increased slow steaming, shifting port coverage, vessel diversions, and service changes. Contract holders want to measure carriers' performance so that they can select the best carriers and routes to meet their business needs. CargoSmart provides interactive schedule reliability reports by trade, port pair, service, and carrier to support customers' decision making processes for carrier contract management.

Schedule reliability is an essential factor for operational planning and execution. Having a reliable schedule ensures merchandise to be available at the destination as per the agreed delivery dates between the shipper and consignee.

It is estimated that the absence of reliable schedules can lead to an addition of more than 60% to the cost of inter-modal transport. The real cost of the total supply chain for simple supply chains may also more than double.

(Source: KUEHNE +NAGEL)





Single custodial record for shipping, avoiding different records and points of contact

## FREIGHT



### SEA/OCEAN FREIGHT

FCL, LCL & Break Bulk booking services | On and Off dock cargo stuffing facilities | Cost efficient sea solutions  
Transportation of containers to dry port

Confirmed space allocation with major shipping lines | Efficient customs process | Import & Export Customs clearance of goods |



### AIR FREIGHT

Forwarding to and from airport | Door-to-door delivery | Direct freight for urgent consignment | Confirmed space allocation with reputable air carriers | Personalized service

Cargo pick-up & delivery | Customs clearance | Import/Export handling & consolidation | Import/Export of perishable goods | **Pet/animal relocation services** |

### ● IMPORTATION & CLEARANCE OF GOODS

Clearance for either sea/ocean freight and air freight is taken care of on behalf of the client

### ● TRANSPORTATION FROM PORT OF ENTRY

Pick-up from the point of your convenience and deliver to the destination end user eliminating further logistics coordination

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Improved situational awareness  
and positive control of shipment

## SURFACE MOVEMENT



### INLAND TRUCKING

Local transportation | Transit inbound - outbound | Door-to-door forwarding | Proof of delivery service | Customs inspection and certificates | Reliable transit times |

Modern fleet and equipment | High service quality & reliability | Efficient work procedures | Experienced, competent and dependable staff |



### INTERNATIONAL FREIGHT & HANDLING

Shipment booking, Bill of Lading preparation | Preparation & filing of electronic export information (EEI) | Shipment monitoring | Selling new/used shipping containers |

Package service conforming to carrier specifications & requirements | Logistics & warehousing storage for long/short-term storage or transit | Selling wooden boxes & pallets

### ● ELECTRONIC EXPORT INFORMATION

The Electronic Export Information (EEI) is required documentation when the value of the commodity classified under each individual Schedule B number is over \$2,500 or if a validated export license is required to export the commodity.

### ● FREIGHT HANDLING

Freight handling is the process of loading and unloading cargo at the point of origin, at every stage of the transportation process and at the cargo's final destination. Freight handling ensures that goods transition effectively through every stage of their journey and arrive safely at their destination.

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## Storage options and applications

# WAREHOUSING



### BUYER CONSOLIDATION

This service allows manufacturing companies and end buyers to ship products purchased from different companies in a particular country or region.

As a single or multiple shipment into one/multiple containers at the warehouse and port of loading.



### WAREHOUSING

Forklift | Safe packing | Interlocking racking systems | Six 'S' elements - sort, set, shine, sustain, safety & standardize implementation

Lashing & skidding | Pick & pack | Inspection of cargo | Handling of perishable goods | Pet holding & handling services

### ● WAREHOUSES

Warehouse solutions ranging from compartmentalized rooms that are climate controlled to multiple large warehouses in different geographical locations for use

### ● STORAGE MANAGEMENT

Knowing exact location, conditions and current status of occupancy should you choose to move the items or bring in more items

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## CUSTOMS

Comprehensive process,  
detailed oriented



### CUSTOMS CLEARANCE

Fast & reliable service at seaport and airport | Clearing and forwarding - any size, weight, cargo volume, LCL/FCL at seaport | Proper and complete documentations

Collection of clearing documents | Transportation to address provided on Bill of Lading | Special handling requirements capable | Supervision & handling of loading & off-loading operations | Storage & warehousing |



### LCL CONSOLIDATION & FCL

Door-to-door service | Export processing, permit application & certification | Warehousing & distribution |

Inventory management | Import customs process & procedures & compliance |

#### ● CUSTOMS PROCEDURES

Appropriate paperwork, submission procedures and order as well as lead-time for timely customs processes is taken care of.

#### ● FILLING OUT PAPERWORK & DOCUMENTATION

*The properly filled out paperwork, version management and record keeping is also important.*

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## Special Projects

Project planning, coordination  
& Execution | Handling of  
hazardous cargo & shipment |  
Dry bulk cargo | Handling  
oversight & oversized cargo |



We make it easy for the client to do business by ensuring that we offer fast, reliable and affordable clearing services, thereby facilitating on-time product delivery to the end users.

We strive to:

- Be reputable provider of comprehensive freight and logistics solution
- Be at par with innovation for the benefit of our clients
- Bring the best talent to deliver services to meet or exceed the client's expectations
- Develop a strategic network of agents globally, and utilize innovative systems, technology, equipment and structures, while remaining ethical and in compliance with the highest standards
- Earn the reputation of integrity, excellence & professionalism in the industry as well as from our clients and other stakeholders



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## Contact Us

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Contact us to see how we can help you with your shipping, warehousing or logistics needs